

NEWSLETTER

NORRØNAFLY PROPELLER & NDT

OCTOBER 2018

In May 2018 Norrønafly Propeller & Parts changed name to Norrønafly Propeller & NDT.

Even if not a big change, it does represent better what type of services we deliver.

We are in good progress to build up 7-8 certified staff for various NDT competence areas for the aviation industry.



Norrønaflys strategy for propeller maintenance is to become a leading service center for regional airlines in Europe and selective worldwide. We support both passenger and cargo airlines.

Norrønafly has over many years developed a core "DNA" for values and a vision to reach. These are:

- No exceptions for Safety first
- Quality and responsibility should be viewed together
- A good transparent working environment is a key factor for a successful business
- High ambitions for competence development is our foundation

Esben Fiane, Accountable manager at Norrønafly, believe the company values are key for a long lasting relationship where quality and services are cornerstones.

Our aim is to fullfill customers requirements according to their expectations. Everyday.



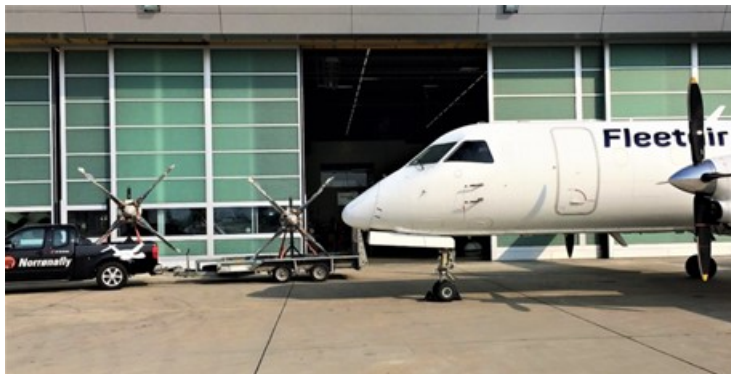
In 2017 Norrønafly acquired Saabs propeller unit incl spareparts, tools and core staff. Peter Karlsson worked 20 years for Saab, but is now a senior component mechanic for our Dowty propeller support for Saab 340 operators. Our maintenance manager, Jan Petter Selsvik, have worked with propellers since mid 1970's and is a grand old man in the industry. Together they represent a key experience for optimal propeller maintenance.

Peter and Jan Petter work on many Dowty propellers for Saab 340 throughout the year and sees how different operators maintain their propellers. Cost activities for better and more costeffective maintenance are:

- Level of competence among airline operators or local service partners
- Ability to disassemble/assemble propellers to avoid damages
- Level of planned inspections, particular on-wing
- Proactiveness to repair small damages (leading edge, blades, de-icer boots)
- Periodic inspections of grease leakage
- Periodic cleaning

High/low aircraft utilization is key for level of inspections, but also pilot experience, maintenance competence, runway conditions, dynamic balancing etc.

Norrønafly offer mini courses in propeller maintenance for our customers. Please feel free to contact our maintenance manager Jan Petter Selvik (jps@norrønafly.com) or our technical sales manager Matts Olsson (mo@norrønafly.com) to discuss maintenance programmes, minicourses etc. for more better and more cost effective maintenance.



Norrønafly provides propeller maintenance for Fleet Airs SAAB 340 fleet. The offering includes fully integrated logistical support and maintenance services. All maintenance activities take place onsite at the Norrønafly main base in Oslo.

Mr. Kirim Akhmedow, Chief Engineer at Fleetair, states that Norrønafly has delivered very good services and is a partner who understands the importance of close cooperation, quality, understanding customer needs, timing and price.

Norrønafly tries every day to respond to unscheduled maintenance outside office hours in order to solve high priority issues to get aircrafts back in service. We are proud to be a partner to Fleetair.

We are seeing that effective TAT (turn-around-time) supported by effective logistic and supplychain are becoming more and more important.



Amapola is a regional operator in Sweden with a large fleet of Fokker 50. The company operates both in cargo and in passenger traffic. Norrønafly is a 24/7 partner supporting with propeller maintenance both in workshop and on-wing.

Amapola operates in a competitive market and needs a partner working closely in supporting them to succeed.

Technical sales manager at Norronafly, Matts Olsson states the important of understanding customer expectations and deliver accordingly.

We have developed a partnership were we utilize our mutual resources in order to sucure an optimal logistic and supply chain.

Please don't hesitate to contact Matts Olsson to discuss a renewed partnership with Norronafly.

Please see our webpage: www.norronafly.com or contact Matts or Jan Petter.